



## INTERNATIONAL MASTER IN EXPORT COMPLIANCE

### Academic year 2024-2025

Summary Information		
	Registration Deadline	Until the registered quota is reached and no later than August 9, 2024
	Start	September 21th, 2024
	Duration	End of second quarter of 2025
	Attendance	45 hours class / 90 hours individual study
	Total hours	135
	Quotas / Limits	minimum 15 / maximum 40 Applicants

The Master is aimed at entrepreneurs, executives, managers, officers and professionals in the private and public sector and to anyone interested in the profession and / or function of Export Compliance Officer.

Format	<p>The Master's program will be held interactively, virtually via WebEx and EIFEC's e-learning platform. We are adapting to the "new normal" and are working to make the Master's program of great interest. We regret that we will not be able to meet in person, but we hope you will find the program engaging and of high quality. Stay safe and continue to look forward to post-covid.</p> <p>The Master's program includes (optionally, for those interested) participation in a Training Program in the U.S. (3 days) or alternatively via online platform, with specialized instructors from the Department of Commerce's Bureau of Industry and Security (BIS). BIS is the Government Agency managing the U.S. Export Control. This attendance allows to obtain the BIS Training Certification, which will be integrated in the Certificate of Accreditation as Export Compliance Officer issued at the end of the Master. Scheduling (dates and location) will be agreed upon by EIFEC and BIS, based on participants. Costs are not included in the Master enrolment fee.</p>
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The Course in short

Export Compliance provides critical support to organizations of any size in the management of Compliance Risk, which is the risk of legal or regulatory sanctions, financial losses or deterioration of the reputation for failing to comply with laws, regulations and legislation, codes of conduct and best practices (Dual Use, Penalties, Decree No. 231)

The Course allows to learn how to check, manage, and control the risks arising from a failure or incorrect compliance with the rules that govern all activities of import and export of goods and / or services, tangible and intangible assets including the transfer of means of payment, which in some way are subject to the rules applicable to transactions between two different states / jurisdictions

In the past, the control activity was focused on the risk that the dual-use items (Dual Use) could be used for unlawful purposes; today are added new risks for breach of sanctions, embargoes, restrictions both of a financial product. (Iran, Syria, Russia, etc.).

The penalties, both administrative and criminal, now to be applied in the event of infringement of the laws can be very heavy. (Legislative Decree 231/2001, 821/21, 267/12)

The governments of the EU Member States rely on proper compliance by exporters and operators to ensure that all laws / regulations are complied with.

The security of EU member states is based on the ability of its exporters and operators to be able to run their businesses in compliance with the norms and International Agreements to ensure international security, safeguarding the competitiveness of enterprises.

The review of the system of export control launched by the authorities in the EU and US calls for a new specialization for those who, in public or private works in the field.

The course aims to deepen and learn practical methodological systems of management, audit and control (Export Compliance) in line with best practices developed in EU / USA and the EU Framework of Export Compliance, such as:  
Internal Compliance Program (ICP) / ECAP  
Evaluation and classification of the tangible and intangible assets.  
Identification of risks and their management  
Management of the export process from order to delivery.  
Enhanced Due diligence



Course Content	<ul style="list-style-type: none"> <li>• Overview of EU export laws and national / Jurisdiction / Regulations / Main Terms</li> <li>• Basic principles of Compliance specialized for export (Export Compliance)</li> <li>• EU-ECF – Framework European of Export Compliance: principles and operational tools..</li> <li>• Eu Custom system.</li> <li>• New EU Dual Use Regulation 821/21</li> <li>• National Authorities, Export Control/ Policy /Areas of intervention</li> <li>• Financial Sanctions / Embargoes / restrictive measures.</li> <li>• Enhance Due Diligence (Iran, Russia etc) /AML CFT</li> <li>• DUAL USE</li> <li>• Export Control : USA and other countries.</li> <li>• Methodology application of planning, management (including troubleshooting) of Export Compliance into business realities and institutional as support to economic operators.</li> <li>• Export Compliance Administration Program (ECAP) - ICP Internal Compliance Program</li> <li>• Management Commitment to Compliance</li> <li>• Compliance Procedures</li> <li>• Risk Monitoring and assesment:             <ul style="list-style-type: none"> <li>• Product Classification</li> <li>• Item and Country Decision Table (ICDT)</li> <li>• Profiling Customers and Suppliers (KYC)</li> <li>• Chart the order flow</li> <li>• Licence/Authorisation Process</li> <li>• Vulnerabilities</li> <li>• Stop/Hold/Cancel/Release process</li> <li>• Red Flagging</li> </ul> </li> <li>• Formation e Training</li> <li>• Record keeping/ Traceability e documentability</li> <li>• Monitoring Export Compliance - auditing</li> <li>• Handling/ Reporting Export Compliance problems/ Corrective / disciplinary actions</li> <li>• Suspicious enquiries - orders</li> <li>• Integration with Quality Management practices</li> <li>• Sanctions and penalties: condition of applicability</li> <li>• Case Analysis</li> </ul>
Learning Materials	Materials will be provided for each lesson.
Complex Learning	Students will have access to the EIFEC digital platform and the related lesson materials. Within the platform you can share content and interact with the Faculty members.
Tutorship	Informational support and assistance will be provided.



Lessons schedule	<p>Will be communicated upon activation. The lessons will take place in a virtual classroom, via WebEx and the EIFEC e-learnig platform.</p> <p>Outline Schedule</p> <p>weekend formula, Saturday and Sunday the lessons will be video-recorded and available in the platform for rehearsal Since Export Compliance is a very lively subject and with new developments in progress, the schedule may undergo changes to keep pace with the changing geopolitical scenarios</p>
Final Evaluation	Project Work.
Attendace Certification	EIFEC Master Certificate
EIFEC Accreditation	<p>The Master Certificate allows the accreditation by EIFEC as Export Compliance Officer.</p> <p>The Accreditation give title to perform activities in Export Compliance as part of the Export Compliance Framework. In the case of attendance at the BIS Training in the USA, the qualification will be extended.</p>
Requirements for access	<ul style="list-style-type: none"><li>• Undergraduate degrees</li><li>• Work experience</li></ul> <p>Applicants can apply, although lacking an academic degree, at condition to have a minimum of 5 years continuous, relevant full-time work experience and skills related to Export Management, to be evaluated through a selection process.</p>
Selection procedures	Applications will be evaluated and accepted by the Board of Examiners based on chronological order, on Curriculum and motivations.
Enrolment Fees	2.350,00 €
Secretariat	For Registration and Accreditation enquiries: <a href="mailto:unifec@eifec.org">unifec@eifec.org</a>
Contacts	
Reference	Dott.ssa. Da Silva
Web Site	<a href="http://unifec.org">unifec.org</a>